

2008 - Christie Testing in March

1/1/2008 - 12/31/2008

GL#	Los Angeles,Branch two Department two,Group one	Budget 1/1/2008 12/31/2008	Budget % Total Incm
INCOME			
Property & Casualty Commission			
P&C Agency Bill Commission Income			
40111	P&C AB Commission Inc - Insurance Co	7,180.79	47.90%
	Total P&C Agency Bill Commission Income	7,180.79	47.90%
P&C Direct Bill Commission Income			
40121	P&C DB Commission Inc - Insurance Co	5,532.79	36.91%
	Total P&C Direct Bill Commission Income	5,532.79	36.91%
Life and Health Commission			
L&H Agency Bill Commission Income			
	Total L&H Agency Bill Commission Income	0.00	0.00%
L&H Direct Bill Commission Income			
	Total L&H Direct Bill Commission Income	0.00	0.00%
	Total Life and Health Commission	0.00	0.00%
Other Commission			
Other Agency Bill Commission Income			
40311	Other AB Commission Inc - Insurance Co	0.00	0.00%
	Total Other Agency Bill Commission Income	0.00	0.00%
Other Direct Bill Commission Income			
	Total Other Direct Bill Commission Income	0.00	0.00%
	Total Other Commission	0.00	0.00%
Financial Services Commission			
FS Agency Bill Commission Income			
40411	FS AB Commission Inc - Insurance Co	608.46	4.06%
	Total FS Agency Bill Commission Income	608.46	4.06%
FS Direct Bill Commission Income			
40421	FS DB Commission Inc - Insurance Co	10.35	0.07%
	Total FS Direct Bill Commission Income	10.35	0.07%
	Total Financial Services Commission	618.81	4.13%
40500	Life Insurance Commission	0.00	0.00%
Other Income			

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	Late Charge Income		
41111	Late Charge Income - Agency Business	622.00	4.15%
41112	Late Charge Income - Broker Business	20.00	0.13%
41130	Agency Fee Income	1,062.00	7.08%
	Total Other Income	1,704.00	11.37%
	Income Adjustments		
41210	Late Charges Waived	-2.00	-0.01%
41220	Small Balances Waived	0.00	0.00%
	Christie's Special Events		
	Seattle Events		
	Bellevue Events		
42660	Summer Celebration	-44.00	-0.29%
	Total Income Adjustments	-46.00	-0.31%
	Total INCOME	14,990.39	100.00%
	SALES EXPENSE		
	Sales Salaries & Commissions		
	Agency Bill Commission Expense		
51110	AB Commission Expense - Agency Business	1,197.56	7.99%
51120	AB Commission Expense - Broker Business	1,081.87	7.22%
51130	Conv AB Commission Expense - Agency Business	0.00	0.00%
51140	Conv AB Commission Expense - Broker Business	0.00	0.00%
	Total Agency Bill Commission Expense	2,279.43	15.21%
	Direct Bill Commission Expense		
51210	DB Commission Expense - Agency Business	2,442.51	16.29%
51220	DB Commission Expense - Broker Business	99.00	0.66%
51230	Conv DB Commission Expense - Agency Business	0.00	0.00%
51240	Conv DB Commission Expense - Broker Business	0.00	0.00%
	Total Direct Bill Commission Expense	2,541.51	16.95%
	Total Sales Salaries & Commissions	4,820.94	32.16%
52000	Advertising	0.00	0.00%

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	Automobile Expense		
53100	Automobile Maintenance	3.00	0.02%
53200	Automobile Depreciation	0.00	0.00%
53300	Automobile Lease	0.00	0.00%
	Total Automobile Expense	3.00	0.02%
54000	Entertainment & Promotion	0.00	0.00%
	Total SALES EXPENSE	4,823.94	32.18%
	ADMINISTRATIVE EXPENSE		
	Administrative Salaries		
61001	testing	0.00	0.00%
	Total Administrative Salaries	0.00	0.00%
62100	Office Automation Systems	500.00	3.34%
	Insurance		
63100	Office Supplies & Printing	0.00	0.00%
63200	Postage	17.00	0.11%
	Taxes		
63700	Telephone	533.00	3.56%
63800	Travel	1,552.00	10.35%
69999	Test I & E	-111.00	-0.74%
	Total ADMINISTRATIVE EXPENSE	2,491.00	16.62%
70000	Operating Profit (Loss)	7,675.45	51.20%
	OTHER EXPENSE		
90000	Pre-TAX Net Profit (Loss)	7,675.45	51.20%
100000	Net Profit (Loss)	7,675.45	51.20%