

Producer/Broker Report  
1/1/2005 - 1/12/2012

Division one

Cole, Jeanette Transaction Summary

Total new premium/non premium	153,378.66 *
Total new agency commission	20,387.71 *
Average agency commission rate	13.29 *
Total new producer/broker commission	2,091.65 *
Average producer/broker commission rate	1.36 *

Agency Bill Business	Premium	Non Premium	Combined
New business	94,515.00	119.00	94,634.00
Policy change	8,668.00	0.00	8,668.00
Policy change quote	1,920.00	0.00	1,920.00
Renew policy	13,230.00	20.00	13,250.00
Renewal quote	2,500.00	25.00	2,525.00
Agency Bill Business Totals	120,833.00	164.00	120,997.00

Direct Bill Business	Premium	Non Premium	Combined
New business	6,320.00	0.00	6,320.00
Policy change	5,700.00	0.00	5,700.00
Renew policy	5,580.00	0.00	5,580.00
Direct Bill Business Totals	17,600.00	0.00	17,600.00

Commission Statement Business	Premium	Non Premium	Combined
New business	14,704.66	77.00	14,781.66
Policy change	0.00	0.00	0.00
Renew policy	0.00	0.00	0.00
Commission Statement Business Totals	14,704.66	77.00	14,781.66

Combined Billing	Premium	Non Premium	Combined
New business	115,539.66	196.00	115,735.66
Policy change	14,368.00	0.00	14,368.00
Policy change quote	1,920.00	0.00	1,920.00
Renew policy	18,810.00	20.00	18,830.00
Renewal quote	2,500.00	25.00	2,525.00
Combined Billing Totals	153,137.66	241.00	153,378.66