

Producer/Broker Report
7/1/2005 - 7/31/2005

Jones Insurance Assocs.

Bacall, Lauren

Transaction Summary

Total new premium/non premium	4,625.00 *
Total new agency commission	246.88 *
Average agency commission rate	5.34 *
Total new producer/broker commission	0.00 *
Average producer/broker commission rate	0.00 *

Agency Bill Business	Premium	Non Premium	Combined
New business	4,625.00	0.00	4,625.00
Agency Bill Business Totals	4,625.00	0.00	4,625.00

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Jones Insurance Assocs.

Bogart, Humphrey

Transaction Summary

Total new premium/non premium	2,625.00 *
Total new agency commission	46.88 *
Average agency commission rate	1.79 *
Total new producer/broker commission	23.44 *
Average producer/broker commission rate	0.89 *

Agency Bill Business	Premium	Non Premium	Combined
New business	2,625.00	0.00	2,625.00
Agency Bill Business Totals	2,625.00	0.00	2,625.00

Producer/Broker Report
7/1/2005 - 7/31/2005

Jones Insurance Assocs.

Gable, Clark

Transaction Summary

Total new premium/non premium	3,100.00 *
Total new agency commission	100.00 *
Average agency commission rate	3.23 *
Total new producer/broker commission	0.00 *
Average producer/broker commission rate	0.00 *

Agency Bill Business	Premium	Non Premium	Combined
New business	3,000.00	0.00	3,000.00
Agency Bill Business Totals	3,000.00	0.00	3,000.00

Direct Bill Business	Premium	Non Premium	Combined
New business	100.00	0.00	100.00
Direct Bill Business Totals	100.00	0.00	100.00

Combined Billing	Premium	Non Premium	Combined
New business	3,100.00	0.00	3,100.00
Combined Billing Totals	3,100.00	0.00	3,100.00

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Jones Insurance Assocs.

Gross Broker

Transaction Summary

Total new premium/non premium	1,000.00 *
Total new agency commission	100.00 *
Average agency commission rate	10.00 *
Total new producer/broker commission	50.00 *
Average producer/broker commission rate	5.00 *

Agency Bill Business	Premium	Non Premium	Combined
New business	1,000.00	0.00	1,000.00
Agency Bill Business Totals	1,000.00	0.00	1,000.00

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Jones Insurance Assocs.

Hepburn, Katherine

Transaction Summary

Total new premium/non premium	1,100.00 *
Total new agency commission	100.00 *
Average agency commission rate	9.09 *
Total new producer/broker commission	0.00 *
Average producer/broker commission rate	0.00 *

Agency Bill Business	Premium	Non Premium	Combined
New business	1,000.00	0.00	1,000.00
Agency Bill Business Totals	1,000.00	0.00	1,000.00

Direct Bill Business	Premium	Non Premium	Combined
New business	100.00	0.00	100.00
Direct Bill Business Totals	100.00	0.00	100.00

Combined Billing	Premium	Non Premium	Combined
New business	1,100.00	0.00	1,100.00
Combined Billing Totals	1,100.00	0.00	1,100.00

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Jones Insurance Assocs.

Lombard, Carole

Transaction Summary

Total new premium/non premium	100.00 *
Total new agency commission	0.00 *
Average agency commission rate	0.00 *
Total new producer/broker commission	0.00 *
Average producer/broker commission rate	0.00 *

Direct Bill Business	Premium	Non Premium	Combined
New business	100.00	0.00	100.00
Direct Bill Business Totals	100.00	0.00	100.00

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Jones Insurance Assocs.

Net Broker

Transaction Summary

Total new premium/non premium	1,000.00 *
Total new agency commission	100.00 *
Average agency commission rate	10.00 *
Total new producer/broker commission	50.00 *
Average producer/broker commission rate	5.00 *

Agency Bill Business	Premium	Non Premium	Combined
New business	1,000.00	0.00	1,000.00
Agency Bill Business Totals	1,000.00	0.00	1,000.00

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Jones Insurance Assocs.

Sam Spade Insurance

Transaction Summary

Total new premium/non premium	625.00 *
Total new agency commission	46.88 *
Average agency commission rate	7.50 *
Total new producer/broker commission	23.44 *
Average producer/broker commission rate	3.75 *

Agency Bill Business	Premium	Non Premium	Combined
New business	625.00	0.00	625.00
Agency Bill Business Totals	625.00	0.00	625.00
