

Customer Name	Business with Agency	Policy Personnel/ Division / Branch Department/ Group	Policy # Term Flag	Line of Business / Premium	Transaction Date Type Description Source of Entry	Company Total Cost Premium
Valley Medical Center		Exec: Gable, Clark Rep: Bacall, Lauren Brok: Chaney, Lon Div: Jones Insurance Brnch: Center City Dept: CC Commercial Grp: CC Coml Lines	CHANEY BROKER 03/01/2005 - 03/01/2006 Active	Business Auto / 12,000.00	3/1/2005 12:00:00AM New business New business Data entry	ABC Insurance Company Total Cost: 12,000.00 Premium: 12,000.00
		Exec: Gable, Clark Rep: Bacall, Lauren Brok: Gross Broker Div: Jones Insurance Brnch: Center City Dept: CC Commercial Grp: CC Coml Lines	GROSS BROKER BILLED 03/01/2005 - 03/01/2006 Active	Workers Compensation / 5,000.00	3/1/2005 12:00:00AM New business New business Data entry	ABC Insurance Company Total Cost: 5,000.00 Premium: 5,000.00
		Exec: Gable, Clark Rep: Bacall, Lauren Brok: Net Broker Div: Jones Insurance Brnch: Center City Dept: CC Commercial Grp: CC Coml Lines	NET BROKER BILLED 03/01/2005 - 03/01/2006 Active	Business Auto / 10,000.00	3/1/2005 12:00:00AM New business New business Data entry	ABC Insurance Company Total Cost: 10,000.00 Premium: 10,000.00

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Dan's Baseball Cards		Exec: Bogart,	WC1547887	Workers Compensation /	2/1/2005 12:00:00AM	ABC Insurance Company
Garces, Dan		Rep: Bacall, Lauren	02/01/2005 - 02/01/2006	7,500.00	New business	Total Cost: 7,500.00
		Brok: Sam Spade	Active		New business	Premium: 7,500.00
		Div: Jones Insurance			Data entry	
		Brnch: Center City				
		Dept: CC Commercial				
		Grp: CC Coml Lines				
Jenkins, John	P	Exec: Gable, Clark	AU34111905	Private Passenger Auto /	1/31/2005 12:00:00AM	ABC Insurance Company
		Rep: Lombard, Carole	01/31/2005 - 03/18/2005	1,560.00	New business	Total Cost: 1,560.00
		Brok:	Cancelled		New business	Premium: 1,560.00
		Div: Jones Insurance			Data entry	
		Brnch: Center City				
		Dept: CC Personal				
		Grp: CC Personal				
				Private Passenger Auto / 0.00	3/18/2005 12:00:00AM	ABC Insurance Company
					Cancellation confirmation	
					Cancellation confirmation	Premium: 0.00
					Data entry	

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M & J Booksellers	P, C, L, H, B	Exec: Gable, Clark Rep: Bacall, Lauren Brok: Div: Jones Insurance Brnch: Center City Dept: CC Commercial Grp: CC Coml Lines	BA987789 01/01/2005 - 01/01/2006 Active	Business Auto / 5,000.00	1/1/2005 12:00:00AM New business New business Data entry	ABC Insurance Company Total Cost: 5,000.00 Premium: 5,000.00
				Business Auto / 0.00	2/3/2005 12:00:00AM Policy change Add '05 Dodge Ram 1500 Data entry	ABC Insurance Company Premium: 0.00
Family DNA Researchers, Inc		Exec: Gable, Clark Rep: Bacall, Lauren Brok: Div: Jones Insurance Brnch: Center City Dept: CC Commercial Grp: CC Coml Lines	PKG5477943 10/01/2004 - 10/01/2005 Active	Package (C) / 0.00	2/1/2005 12:00:00AM Policy change Add location #2 Data entry	ABC Insurance Company Total Cost: 24,000.00 Premium: 0.00

Customer Name	Business with Agency	Policy Personnel/ Division / Branch Department/ Group	Policy # Term Flag	Line of Business / Premium	Transaction Date Type Description Source of Entry	Company Total Cost Premium
Richards, Ronald & Mary	P	Exec: Hepburn, Rep: Tracy, Spencer Brok: Div: Jones Insurance Brnch: Center City Dept: CC Personal Grp: CC Personal	PP342987 01/15/2005 - 03/31/2005 Cancelled	Homeowners / 0.00 Private Passenger Auto / 0.00	1/15/2005 12:00:00AM New business New business Data entry	ABC Insurance Company Total Cost: 0.00 Premium: 0.00
				Homeowners / 0.00 Private Passenger Auto / 0.00	3/31/2005 12:00:00AM Cancellation request Customer Moving out of Data entry	ABC Insurance Company Premium: 0.00
Ancestor Search	P, C, L, H, B,	Exec: Hepburn, Rep: Tracy, Spencer Brok: Sam Spade Div: Jones Insurance Brnch: Center City Dept: CC Commercial Grp: CC Coml Lines	DB99947 02/01/2005 - 02/01/2006 Active	Boiler & Machinery / 0.00	2/1/2005 12:00:00AM New business New business Data entry	ABC Insurance Company Total Cost: 0.00 Premium: 0.00

Customer Name	Business with Agency	Policy Personnel/ Division / Branch Department/ Group	Policy # Term Flag	Line of Business / Premium	Transaction Date Type Description Source of Entry	Company Total Cost Premium
		Exec: Hepburn,	HL4578	Health / 6,000.00	2/1/2005 12:00:00AM	ABC Insurance Company
		Rep: Tracy, Spencer	02/01/2005 - 02/01/2006		New business	Total Cost: 6,000.00
		Brok: Sam Spade	Active		New business	Premium: 6,000.00
		Div: Jones Insurance			Data entry	
		Brnch: Center City				
		Dept: CC Commercial				
		Grp: CC Coml Lines				
		Exec: Hepburn,	HO COVERAGES	Homeowners / 0.00	4/25/2005 12:00:00AM	ABC Insurance Company
		Rep: Tracy, Spencer	04/25/2005 - 04/25/2006		New business	Total Cost: 0.00
		Brok: Sam Spade	Active		New business	Premium: 0.00
		Div: Jones Insurance			Data entry	
		Brnch: Center City				
		Dept: CC Commercial				
		Grp: CC Coml Lines				
		Exec: Hepburn,	TRTO BENEFITS HL3457	Health / 0.00	2/1/2005 12:00:00AM	ABC Insurance Company
		Rep: Tracy, Spencer	02/01/2005 - 02/01/2006		New business	Total Cost: 0.00
		Brok: Sam Spade	Not taken		New business	Premium: 0.00
		Div: Jones Insurance			Data entry	
		Brnch: Center City				
		Dept: CC Commercial				
		Grp: CC Coml Lines				

Customer Name	Business with Agency	Policy Personnel/ Division / Branch Department/ Group	Policy # Term Flag	Line of Business / Premium	Transaction Date Type Description Source of Entry	Company Total Cost Premium
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		Policies 12		Transactions 15	Tran Premium 47,060.00	Tran Billed Premium
Sub Total						

Valley Medical Center		Exec: Gable, Clark	RMS 33194 RETEST	Business Auto / 12,000.00	1/1/2005 12:00:00AM	AMS Insurance Company
		Rep: Bacall, Lauren	01/01/2005 - 01/01/2006		New business	Total Cost: 12,000.00
		Brok: Gross Broker	Active		New business	Premium: 12,000.00
		Div: Jones Insurance				
		Brnch: Center City			Data entry	
		Dept: CC Commercial				
		Grp: CC Coml Lines				

M & J Booksellers	P, C, L, H, B	Exec: Hepburn,	RMS 33194 NEW BROKER	Business Auto / 12,000.00	1/1/2005 12:00:00AM	AMS Insurance Company
		Rep: Bacall, Lauren	01/01/2005 - 01/01/2006		New business	Total Cost: 12,000.00
		Brok: Net Broker	Active		New business	Premium: 12,000.00
		Div: Jones Insurance				
		Brnch: Center City			Data entry	
		Dept: CC Commercial				
		Grp: CC Coml Lines				

		Policies 2		Transactions 2	Tran Premium 24,000.00	Tran Billed Premium
Sub Total						

Customer Name	Business with Agency	Policy Personnel/ Division / Branch Department/ Group	Policy # Term Flag	Line of Business / Premium	Transaction Date Type Description Source of Entry	Company Total Cost Premium
M & J Booksellers	P, C, L, H, B	Exec: Hepburn, Rep: Bacall, Lauren Brok: Div: Jones Insurance Brnch: Center City Dept: CC Commercial Grp: CC Coml Lines	TBD 03/08/2005 - 03/08/2006 Active	General Liability / 1,000.00	3/8/2005 12:00:00AM New business New business Data entry	Cambridge General Agency Total Cost: 1,032.23 Premium: 1,000.00

Sub Total		Policies 1		Transactions 1	Tran Premium 1,000.00	Tran Billed Premium
M & J Booksellers	P, C, L, H, B	Exec: Hepburn,	AU879875456	/	3/1/2005 12:00:00AM	Direct Bill Specialty Company
		Rep: Bacall, Lauren	03/01/2005 - 03/01/2006		New business	Total Cost: 0.00
		Brok:	Active		New business	Premium: 0.00
		Div: Jones Insurance			Data entry	
		Brnch: Center City				
		Dept: CC Commercial				
		Grp: CC Coml Lines				

Ancestor Search	P, C, L, H, B,	Exec: Hepburn, Rep: Tracy, Spencer Brok: Sam Spade Div: Jones Insurance Brnch: Center City Dept: CC Commercial Grp: CC Coml Lines	HO21547889 01/01/2005 - 01/01/2006 Active	/	1/1/2005 12:00:00AM New business New business Data entry	Direct Bill Specialty Company Total Cost: 0.00 Premium: 0.00
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Customer Name	Business with Agency	Policy Personnel/ Division / Branch Department/ Group	Policy # Term Flag	Line of Business / Premium	Transaction Date Type Description Source of Entry	Company Total Cost Premium
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Sub Total		Policies 2	Transactions 2	Tran Premium 0.00	Tran Billed Premium
Johnson, Justin & Melissa	P	Exec: Hepburn, Rep: Lombard, Carole Brok: Active Div: Jones Insurance Brnch: Center City Dept: CC Personal Grp: CC Personal	AU879879546 01/01/2005 - 01/01/2006	Private Passenger Auto / 1,200.00	1/1/2005 12:00:00AM New business New business Data entry Total Cost: 1,200.00 Premium: 1,200.00

M & J Booksellers	P, C, L, H, B	Exec: Hepburn, Rep: Bacall, Lauren Brok: Active Div: Jones Insurance Brnch: Center City Dept: CC Commercial Grp: CC Coml Lines	WC2315487 01/01/2005 - 01/01/2006	Workers Compensation / 1,000.00	1/1/2005 12:00:00AM New business New business Data entry Total Cost: 1,000.00 Premium: 1,000.00
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Ancestor Search P, C, L, H, B,

Customer Name	Business with Agency	Policy Personnel/ Division / Branch Department/ Group	Policy # Term Flag	Line of Business / Premium	Transaction Date Type Description Source of Entry	Company Total Cost Premium
		Exec: Hepburn, Rep: Tracy, Spencer Brok: Sam Spade Div: Jones Insurance Brnch: Center City Dept: CC Commercial Grp: CC Coml Lines	UMB21546989 01/01/2005 - 01/01/2006 Active	Umbrella(C) / 2,000.00	1/1/2005 12:00:00AM New business New business Data entry	Maple Valley Insurance Total Cost: 2,000.00 Premium: 2,000.00
				Umbrella(C) / 0.00	1/19/2005 12:00:00AM Policy change After Chg Co Data entry	Maple Valley Insurance Premium: 0.00
				Umbrella(C) / 0.00	3/2/2005 12:00:00AM Policy change Policy change Data entry	Maple Valley Insurance Premium: 0.00

Customer Name	Business with Agency	Policy Personnel/ Division / Branch Department/ Group	Policy # Term Flag	Line of Business / Premium	Transaction Date Type Description Source of Entry	Company Total Cost Premium
		Exec: Hepburn,	WC1254546	Workers Compensation /	1/1/2005 12:00:00AM	Maple Valley Insurance
		Rep: Tracy, Spencer	01/01/2005 - 01/01/2006	12,000.00	New business	Total Cost: 12,500.00
		Brok: Sam Spade	Active		New business	Premium: 12,500.00
		Div: Jones Insurance			Data entry	
		Brnch: Center City				
		Dept: CC Commercial				
		Grp: CC Coml Lines				

Sub Total		Policies 4		Transactions 6		Tran Premium 16,700.00		Tran Billed Premium	
M & J Booksellers	P, C, L, H, B	Exec:	Hepburn,	DD9756	Retirement Benefits / 0.00	2/1/2005 12:00:00AM	National Benefits Admin		
		Rep:	Bacall, Lauren	02/01/2005 - 02/01/2006		New business	Total Cost:	0.00	
		Brok:	Active			New business	Premium:	0.00	
		Div:	Jones Insurance			Data entry			
		Brnch:	Center City						
		Dept:	CC Commercial						
		Grp:	CC Coml Lines						

Ancestor Search	P, C, L, H, B,	Exec: Hepburn,	PL21359478	/	1/1/2005 12:00:00AM	National Benefits Admin
		Rep: Tracy, Spencer	01/01/2005 - 01/01/2006		New business	Total Cost: 0.00
		Brok: Sam Spade	Active		New business	Premium: 0.00
		Div: Jones Insurance			Data entry	
		Brnch: Center City				
		Dept: CC Commercial				
		Grp: CC Coml Lines				

Customer Name	Business with Agency	Policy Personnel/ Division / Branch Department/ Group	Policy # Term Flag	Line of Business / Premium	Transaction Date Type Description Source of Entry	Company Total Cost Premium
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Exec: Hepburn,	SEP2315	Life / 1,200.00	1/1/2005 12:00:00AM	National Benefits Admin
Rep: Tracy, Spencer	01/01/2005 - 01/01/2006		New business	Total Cost: 13,200.00
Brok: Sam Spade	Active		New business	Premium: 13,200.00
Div: Jones Insurance			Data entry	
Brnch: Center City				
Dept: CC Commercial				
Grp: CC Coml Lines				

		Policies 3	Transactions 3	Tran Premium 13,200.00	Tran Billed Premium
Sub Total					

Ancestor Search	P, C, L, H, B,	Exec: Hepburn,	GRP1213546	Group AD&D / 0.00	2/1/2005 12:00:00AM	Northwest Benefits
		Rep: Tracy, Spencer	02/01/2005 - 02/01/2006		New business	Total Cost: 0.00
		Brok: Sam Spade	Active		New business	Premium: 0.00
		Div: Jones Insurance			Data entry	
		Brnch: Center City				
		Dept: CC Commercial				
		Grp: CC Coml Lines				

		Policies 1	Transactions 1	Tran Premium 0.00	Tran Billed Premium
Sub Total					

Customer Name	Business with Agency	Policy Personnel/ Division / Branch Department/ Group	Policy # Term Flag	Line of Business / Premium	Transaction Date Type Description Source of Entry	Company Total Cost Premium
M & J Booksellers	P, C, L, H, B	Exec: Hepburn, Rep: Bacall, Lauren Brok: Div: Jones Insurance Brnch: Center City Dept: CC Commercial Grp: CC Coml Lines	HL9879 01/01/2005 - 01/01/2006 Active	Health Reimbursement Arrangement / 12,000.00	1/1/2005 12:00:00AM New business New business Data entry	Northwestern Life Insurance Total Cost: 12,000.00 Premium: 12,000.00

Sub Total		Policies 1		Transactions 1	Tran Premium 12,000.00	Tran Billed Premium	
Security Services, Inc.	C	Exec:	Johnson, Frank	CP14531906	Business Auto / 0.00	2/2/2005 12:00:00AM	Pacific Northwest Insurance
DBA: AAA Security		Rep:	Wilson, Barbara	02/02/2005 - 02/02/2006	Commercial Property / 0.00	New business	Total Cost: 0.00
		Brok:		Active		New business	Premium: 0.00
		Div:	Jones Insurance		General Liability / 0.00		
		Brnch:	Center City			Data entry	
		Dept:	CC Commercial				
		Grp:	CC Coml Lines				

		Exec: Johnson, Frank Rep: Wilson, Barbara Brok: Div: Jones Insurance Brnch: Center City Dept: CC Commercial Grp: CC Coml Lines	TBD 02/01/2005 - 02/01/2006 Not taken	BOP Property / 0.00 Business Owners / 500.00	2/1/2005 12:00:00AM New business New business Data entry	Pacific Northwest Insurance Total Cost: 0.00 Premium: 500.00
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Customer Name	Business with Agency	Policy Personnel/ Division / Branch Department/ Group	Policy # Term Flag	Line of Business / Premium	Transaction Date Type Description Source of Entry	Company Total Cost Premium
				BOP Property / 0.00	3/22/2005 12:00:00AM	Pacific Northwest Insurance
				Business Owners / -500.00	Cancellation confirmation	
					Cancellation confirmation	Premium: -500.00
					Data entry	
Simon and Son, Inc.	C	Exec: Johnson, Frank	TBD	Business Owners / 1,250.00	1/15/2005 12:00:00AM	Pacific Northwest Insurance
DBA: Living Waters		Rep: Wilson, Barbara	01/15/2005 - 01/15/2006		New business	Total Cost: 50.00
		Brok:	Not taken		New business	Premium: 1,250.00
		Div: Jones Insurance			Data entry	
		Brnch: Center City				
		Dept: CC Commercial				
		Grp: CC Coml Lines				
				Business Owners / -1,200.00	2/15/2005 12:00:00AM	Pacific Northwest Insurance
					Cancellation confirmation	
					Cancellation confirmation	Premium: -1,200.00
					Data entry	

Customer Name	Business with Agency	Policy Personnel/ Division / Branch Department/ Group	Policy # Term Flag	Line of Business / Premium	Transaction Date Type Description Source of Entry	Company Total Cost Premium
M & J Booksellers	P, C, L, H, B	Exec: Hepburn,	BA5456889	Business Auto / 0.00	3/1/2005 12:00:00AM	Pacific Northwest Insurance
		Rep: Bacall, Lauren	03/01/2005 - 03/01/2006		New business	Total Cost: 1,000.00
		Brok:	Active		New business	Premium: 0.00
		Div: Jones Insurance			Data entry	
		Brnch: Center City				
		Dept: CC Commercial				
		Grp: CC Coml Lines				
				Business Auto / 1,000.00	3/31/2005 12:00:00AM	Pacific Northwest Insurance
					Policy change	
					Policy change	Premium: 1,000.00
					Data entry	
		Exec: Hepburn,	GL2135467	General Liability / 1,500.00	3/1/2005 12:00:00AM	Pacific Northwest Insurance
		Rep: Bacall, Lauren	03/01/2005 - 03/01/2006		Renew policy	Total Cost: 1,965.00
		Brok:	Active		Renew policy	Premium: 1,500.00
		Div: Jones Insurance			Data entry	
		Brnch: Center City				
		Dept: CC Commercial				
		Grp: CC Coml Lines				

Customer Name	Business with Agency	Policy Personnel/ Division / Branch Department/ Group	Policy # Term Flag	Line of Business / Premium	Transaction Date Type Description Source of Entry	Company Total Cost Premium
				General Liability / 465.00	4/10/2005 12:00:00AM Policy change Add Location #2 Data entry	Pacific Northwest Insurance Premium: 465.00

Exec: Hepburn,	HL1254	/	2/1/2005 12:00:00AM	Pacific Northwest Insurance
Rep: Bacall, Lauren	02/01/2005 - 02/01/2006		New business	Total Cost: 0.00
Brok:	Active		New business	Premium: 0.00
Div: Jones Insurance			Data entry	
Brnch: Center City				
Dept: CC Commercial				
Grp: CC Coml Lines				

Exec: Hepburn,	INDIVIDUAL LIFE	Life / 0.00	3/1/2005 12:00:00AM	Pacific Northwest Insurance
Rep: Bacall, Lauren	03/01/2005 - 03/01/2006		New business	Total Cost: 0.00
Brok:	Active		New business	Premium: 0.00
Div: Jones Insurance			Data entry	
Brnch: Center City				
Dept: CC Commercial				
Grp: CC Coml Lines				

Customer Name	Business with Agency	Policy Personnel/ Division / Branch Department/ Group	Policy # Term Flag	Line of Business / Premium	Transaction Date Type Description Source of Entry	Company Total Cost Premium
		Exec: Hepburn, Rep: Bacall, Lauren Brok: Div: Jones Insurance Brnch: Center City Dept: CC Commercial Grp: CC Coml Lines	LF5468 02/01/2005 - 02/01/2006 Active	Individual Life / 12,000.00	2/1/2005 12:00:00AM New business New business Data entry	Pacific Northwest Insurance Total Cost: 12,000.00 Premium: 12,000.00
Ancestor Search	P, C, L, H, B,	Exec: Gable, Clark Rep: Tracy, Spencer Brok: Chaney, Lon Div: Jones Insurance Brnch: Center City Dept: CC Commercial Grp: CC Coml Lines	BA14978322 12/01/2004 - 12/01/2005 Active	General Liability / 1,000.00	1/11/2005 12:00:00AM Policy change Policy change Data entry	Pacific Northwest Insurance Total Cost: 16,000.00 Premium: 1,000.00
				General Liability / 10,000.00	2/4/2005 12:00:00AM Policy change Global Chg test Data entry	Pacific Northwest Insurance Premium: 10,000.00

Customer Name	Business with Agency	Policy Personnel/ Division / Branch Department/ Group	Policy # Term Flag	Line of Business / Premium	Transaction Date Type Description Source of Entry	Company Total Cost Premium
		Exec: Hepburn,	CF568779989	Commercial Property / 10,000.00	3/1/2005 12:00:00AM	Pacific Northwest Insurance
		Rep: Hepburn,	03/01/2005 - 03/01/2006		New business	Total Cost: 10,500.00
		Brok: Sam Spade	Active		New business	Premium: 10,000.00
		Div: Jones Insurance			Data entry	
		Brnch: Center City				
		Dept: CC Commercial				
		Grp: CC Coml Lines				
				Commercial Property / 500.00	5/9/2005 12:00:00AM	Pacific Northwest Insurance
					Policy change	
					Policy change	Premium: 500.00
					Data entry	
		Exec: Hepburn,	WC99945789	Workers Compensation /	2/28/2005 12:00:00AM	Pacific Northwest Insurance
		Rep: Tracy, Spencer	02/28/2005 - 02/28/2006	5,000.00	New business	Total Cost: 6,100.00
		Brok: Sam Spade	Active		New business	Premium: 5,500.00
		Div: Jones Insurance			Data entry	
		Brnch: Center City				
		Dept: CC Commercial				
		Grp: CC Coml Lines				

Customer Name	Business with Agency	Policy Personnel/ Division / Branch Department/ Group	Policy # Term Flag	Line of Business / Premium	Transaction Date Type Description Source of Entry	Company Total Cost Premium
				Workers Compensation / 350.00	4/1/2005 12:00:00AM Policy change Policy change Data entry	Pacific Northwest Insurance Premium: 350.00
				Workers Compensation / 250.00	4/22/2005 12:00:00AM Policy change Policy change Data entry	Pacific Northwest Insurance Premium: 250.00
NW Advisors	C	Exec: Johnson, Frank	CP543998705	Commercial Property / 5,400.00	2/1/2005 12:00:00AM	Pacific Northwest Insurance
DBA: Smithson, Lambert, &		Rep: Wilson, Barbara	02/01/2005 - 02/01/2006	General Liability / 1,200.00	New business	Total Cost: 413.97
		Brok:	Cancelled		New business	Premium: 6,600.00
		Div: Jones Insurance			Data entry	
		Brnch: Center City				
		Dept: CC Commercial				
		Grp: CC Coml Lines				

Customer Name	Business with Agency	Policy Personnel/ Division / Branch Department/ Group	Policy # Term Flag	Line of Business / Premium	Transaction Date Type Description Source of Entry	Company Total Cost Premium
				Commercial Property / -5,078.08	3/1/2005 12:00:00AM	Pacific Northwest Insurance
				General Liability / -1,107.95	Cancellation confirmation	
					Cancellation confirmation	Premium:
					Data entry	-6,186.03
Sub Total		Policies 12	Transactions 21		Tran Premium 43,028.97	Tran Billed Premium
Report Total		Policies 38	Transactions 52		Tran Premium 156,988.97	Tran Billed Premium