

Requested By:

Grace Baxter

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Information Reporting By:

Transaction

Report Date Range:

1/1/2003 - 12/31/2003

Report Type:

Comparison Report

With Ranking:

N/A

Ranking Value:

Rank All

Comparison Date Range:

1/1/2002 - 12/31/2002

Bill Method:

(All)

Customer:

(All)

Customer Added on or After:

All dates

Transaction Report:

Reporting Based on Original Transaction

Transactions:

(All)

Exec:

(All)

Rep:

(All)

Broker:

(All)

Company Type:

(All)

Company:

(All)

Writing Company:

(All)

Type of Business

(All)

LOB:

(All)

Division:

(All)

Department:

(All)

Description:

Comparison By Original Transaction

**Production Analysis**  
**1/1/2003 - 12/31/2003**

Transaction	Premium Volume	NonPrem Comm Vol	Total Volume	% Tot Vol	Agency Comm	% Comm /Vol	ProdComm Prem	ProdComm NonPrem	Broker Comm	Gross Profit	# of Custs	# of Pol	# of Inv
<b>NBS-w/o cancellations</b>													
1/1/2003 - 12/31/2003	12,165.00	100.00	12,265.00	42.0	1,939.58	15.8	79.10	0.00	803.19	1,057.29	5	7	8
1/1/2002 - 12/31/2002	0.00	0.00	0.00	0.0	0.00	0.0	0.00	0.00	0.00	0.00	0	0	0
DifferenceB	12,165.00	100.00	12,265.00	42.45	1,939.58	15.81	79.10	0.00	803.19	1,057.29	5	7	8
% Change	0.0	0.0	0.0		0.0		0.0	0.0	0.0	0.0	0	0	0
<b>RWL-w/o cancellations</b>													
1/1/2003 - 12/31/2003	16,628.00	0.00	16,628.00	50.0	2,839.86	17.1	805.96	0.00	683.67	1,350.23	4	7	13
1/1/2002 - 12/31/2002	0.00	0.00	0.00	0.0	0.00	0.0	0.00	0.00	0.00	0.00	0	0	0
DifferenceB	16,628.00	0.00	16,628.00	57.55	2,839.86	17.08	805.96	0.00	683.67	1,350.23	4	7	13
% Change	0.0	0.0	0.0		0.0		0.0	0.0	0.0	0.0	0	0	0
<b>Report Totals</b>													
1/1/2003 - 12/31/2003	28,793.00	100.00	28,893.00	100.0	4,779.44	16.5	885.06	0.00	1,486.86	2,407.52	9	14	21
1/1/2002 - 12/31/2002	0.00	0.00	0.00	0.0	0.00	0.0	0.00	0.00	0.00	0.00	0	0	0
Difference	28,793.00	100.00	28,893.00	100.0	4,779.44	16.5	885.06	0.00	1,486.86	2,407.52	9	14	21
% Change	0.0	0.0	0.0		0.0		0.0	0.0	0.0	0.0	0	0	0