

Production Analysis
1/1/2005 - 1/13/2012

Company/Cust/LOB	Premium Volume	NonPrem Comm Vol	Total Volume	% Tot Vol	Agency Comm	% Comm /Vol	ProdComm Prem	ProdComm NonPrem	Broker Comm	Gross Profit
ABC Company										
ABC, Inc.										
BOP Liability	1,000.00	0.00	1,000.00	2.8	50.00	5.0	5.00	0.00	0.00	45.00
Atcom, ltd										
Agriculture Package	15,000.00	0.00	15,000.00	41.9	750.00	5.0	262.50	0.00	101.69	385.81
Brandon's Toys										
Equine Mortality	3,832.00	0.00	3,832.00	10.7	926.00	24.2	0.00	0.00	136.60	789.40
Garage & Dealers	954.00	0.00	954.00	2.7	47.70	5.0	0.00	0.00	23.85	23.85
Olson, Danielle										
Special Multi-Peril	15,000.00	0.00	15,000.00	41.9	750.00	5.0	112.50	0.00	101.69	535.81
Sub Total	35,786.00	0.00	35,786.00	100.0	2,523.70	7.1	380.00	0.00	363.83	1,779.87