

**Date:** October 15, 2023  
**To:** All Berkshire Hathaway GUARD Agencies  
**Subject:** Vertafore Commercial Submissions Now Available for Workers' Comp Business

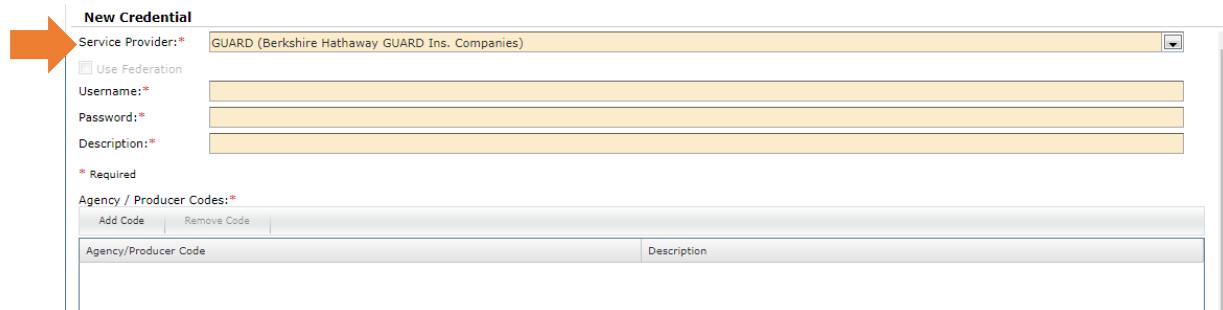
## Commercial Submissions

powered by Vertafore

### Now available for WORKERS' COMPENSATION business!

As part of our ongoing effort to make doing business with Berkshire Hathaway GUARD as streamlined as possible, we are excited to announce that **Vertafore's Commercial Submissions** platform is now available for Workers' Compensation business! Agents can enter applications for coverage either from your agency management system or directly within Commercial Submissions.

To get started, simply select "GUARD" as a Service Provider in Vertafore's "New Credential" screen.



**New Credential**

Service Provider:\* GUARD (Berkshire Hathaway GUARD Ins. Companies)

Use Federation

Username:\*

Password:\*

Description:\*

\* Required

Agency / Producer Codes:\*

Add Code Remove Code

Agency/Producer Code	Description
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For security purposes, all users will be required to set up a one-time Access Key and Secret Key in GUARD's system. Please refer to the attached *Third-Party Raters/API* instructional guide for more details and feel free to contact us with any questions.

As always, thank you for doing business with Berkshire Hathaway GUARD Insurance Companies. We look forward to writing more of your business!

Visit our [Agency Service Center](#)

As the insurance industry continues to become more digital, we recognize that certain technologies can make doing business with Berkshire Hathaway GUARD even easier. That’s why we’ve teamed up with a growing list of third-parties to provide our agents with access to online platforms for comparative rating via Application Programming Interfaces (API).

## RATERS/API

Currently available for Homeowners and Workers’ Compensation business, our insurtech partners are listed below. While platform specifics vary, each connection works in tandem with our *Agency Service Center > GUARD E-Z Rate* to expedite the quote/bind process.

### > Homeowners

- EZLynx
- TurboRater

### > Workers’ Compensation

- Applied Epic Quotes (IVANS)
- Semsee
- Tarmika (Applied Systems/IVANS)
- Commercial Submissions (Vertafore)

APIs with certain private/proprietary raters are also available. Contact your Producer Relations Advisor for more information.

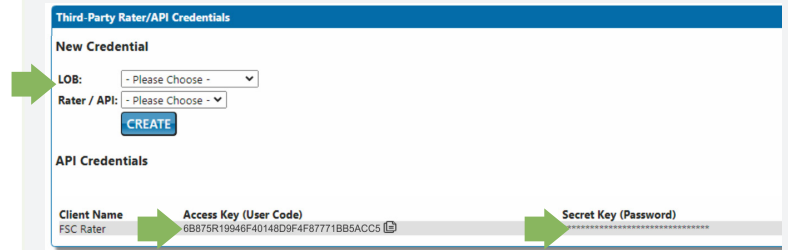
Note: Not all raters are available in all states.

## SETTING UP CREDENTIALS

For security purposes, all third-party rater/API users are required to set up a one-time Access Key and Secret Key for **each** platform. Instructions are below.

1. Log into our *Agency Service Center*.
2. Under the Settings menu, select [Third-Party Rater/API Credentials](#).
3. Choose the line of business (LOB) and the desired Rater/API.
4. Press the Create button, and both keys will be automatically generated.
5. Immediately copy the Access Key and Secret Key to your clipboard; then, copy these same keys directly into the selected third-party platform.

Note: For most platforms, the Access Key will correspond to the User Name/Code and the Secret Key will correspond to the Password.



## REMINDER

For best results, be sure to always select Berkshire Hathaway GUARD Insurance Companies and/or add us to your “carrier favorites” within each rater/API.

Contact us:  1-800-673-2465

 [csr@guard.com](mailto:csr@guard.com)

 [www.guard.com](http://www.guard.com)



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